

ATLANTIC UNION...

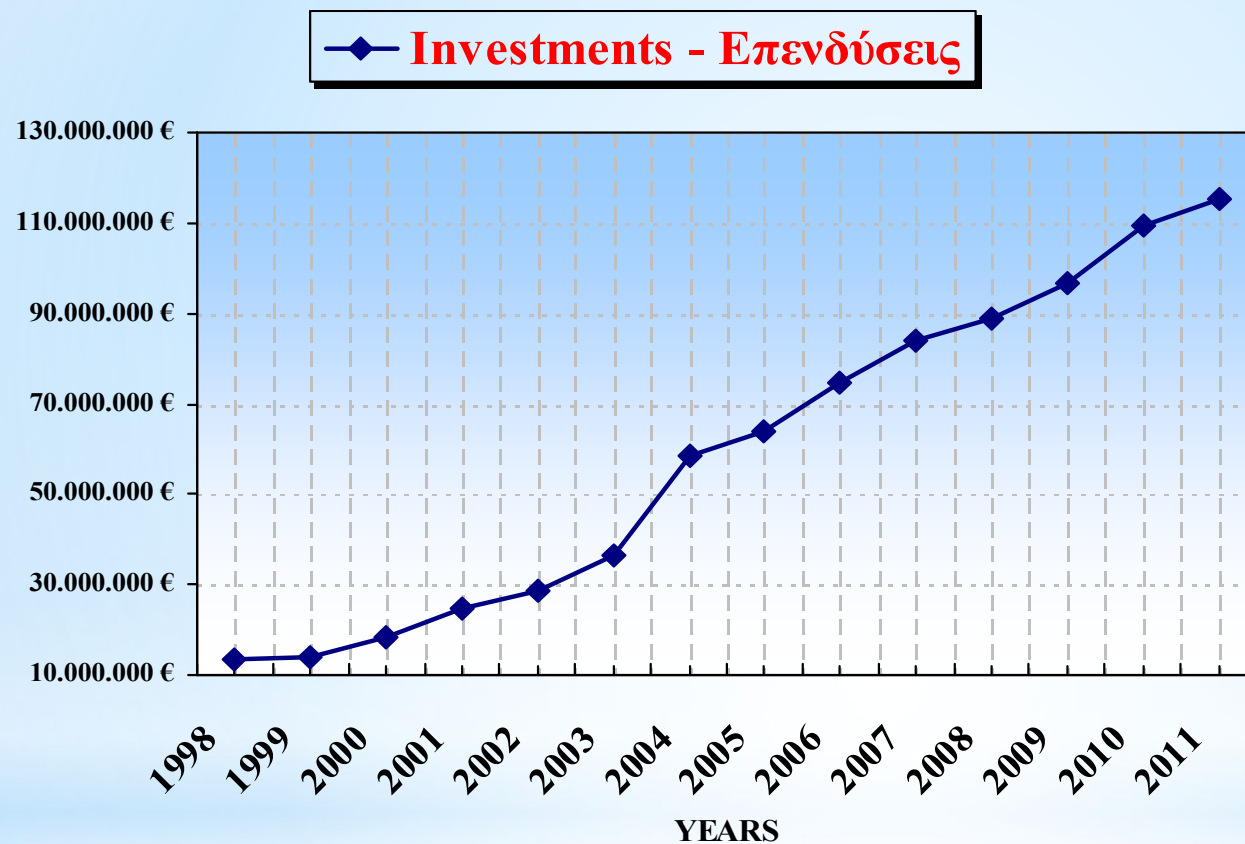
in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ...

σε αριθμούς

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς



Ποσά σε €
Amounts in €

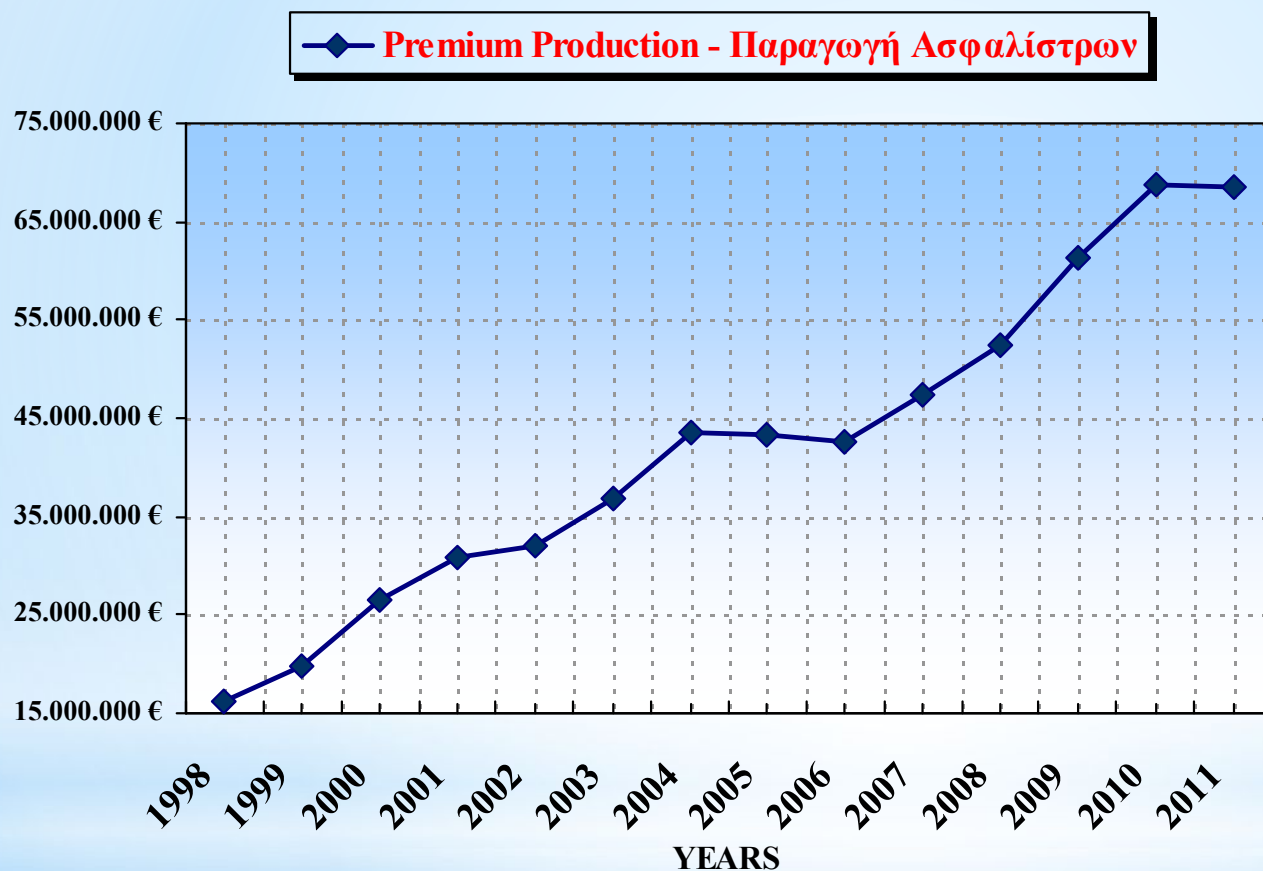
YEAR	INVESTMENTS
1998	13.208.600
1999	13.752.692
2000	18.089.444
2001	24.733.775
2002	28.425.947
2003	36.519.709
2004	58.521.305
2005	64.046.880
2006	74.523.750
2007	83.867.547
2008	89.087.904
2009	96.750.097
2010	109.199.116
2011	115.235.040

Last years' increase 2011 – 2010:
Αύξηση τελευταίου έτους 2011 – 2010: **5,5%**

Increase in 13 years' period 1998 – 2011:
Αύξηση 13 ετών 1998 – 2011: **772,4%**

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς



Ποσά σε €
Amounts in €

YEAR	PREMIUM PRODUCTION
1998	16.271.461
1999	19.818.541
2000	26.606.581
2001	30.893.502
2002	31.985.925
2003	36.934.415
2004	43.532.343
2005	43.303.016
2006	42.555.638
2007	47.504.236
2008	52.409.651
2009	61.332.430
2010	68.776.097
2011	68.547.958

Increase in 13 years' period 1998 – 2011:

Αύξηση 13ετών 1998 – 2011:

321,3%

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς



Ποσά σε €
Amounts in €

YEAR	GENERAL EXPENSES
1998	3.186.584
1999	3.730.639
2000	4.315.384
2001	4.994.143
2002	5.021.885
2003	5.271.392
2004	5.935.225
2005	5.980.655
2006	5.977.995
2007	6.619.174
2008	6.743.733
2009	7.656.805
2010	8.737.500
2011	8.580.455

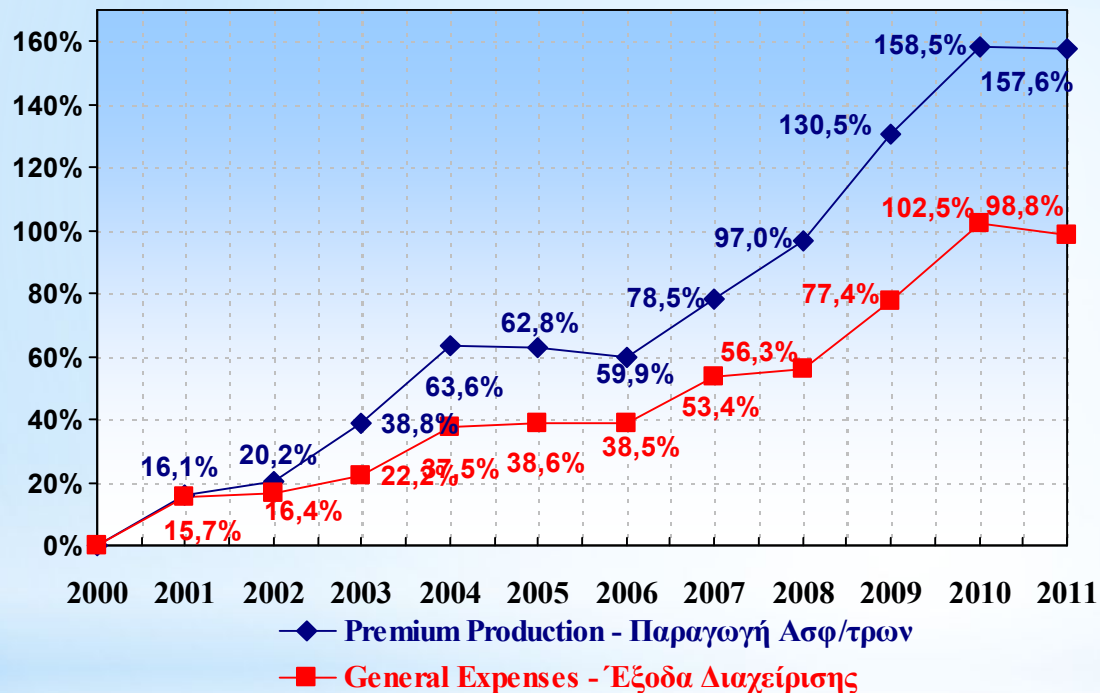
Last years' increase 2011 – 2010:
Αύξηση τελευταίου έτους 2011 – 2010: **-1,8%**

Increase in 13 years' period 1998 – 2011:
Αύξηση 13 ετών 1998 – 2011: **169,3%**

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

PROGRESSIVE INCREASE
IN PREMIUM PRODUCTION AND IN GENERAL EXPENSES



Ποσά σε €
Amounts in €

YEAR	PRODUCTION		GENERAL EXPENSES	
	AMOUNTS	Annual Change %	AMOUNTS	Annual Change %
2000	26.606.581		4.315.384	
2001	30.893.503	16,1%	4.994.143	15,7%
2002	31.985.926	3,5%	5.021.885	0,6%
2003	36.934.416	15,5%	5.271.392	5,0%
2004	43.532.344	17,9%	5.935.225	12,6%
2005	43.303.016	-0,5%	5.980.655	0,7%
2006	42.555.638	-1,7%	5.977.995	-0,04%
2007	47.504.236	11,36%	6.619.174	10,7%
2008	52.409.651	10,33%	6.743.733	1,9%
2009	61.332.430	17,03%	7.656.805	13,5%
2010	68.776.097	12,10%	8.737.500	14,1%
2011	68.547.958	-0,3%	8.580.455	-1,8%
Increase in 11 years' period 2000-2011		157,6%		98,8%

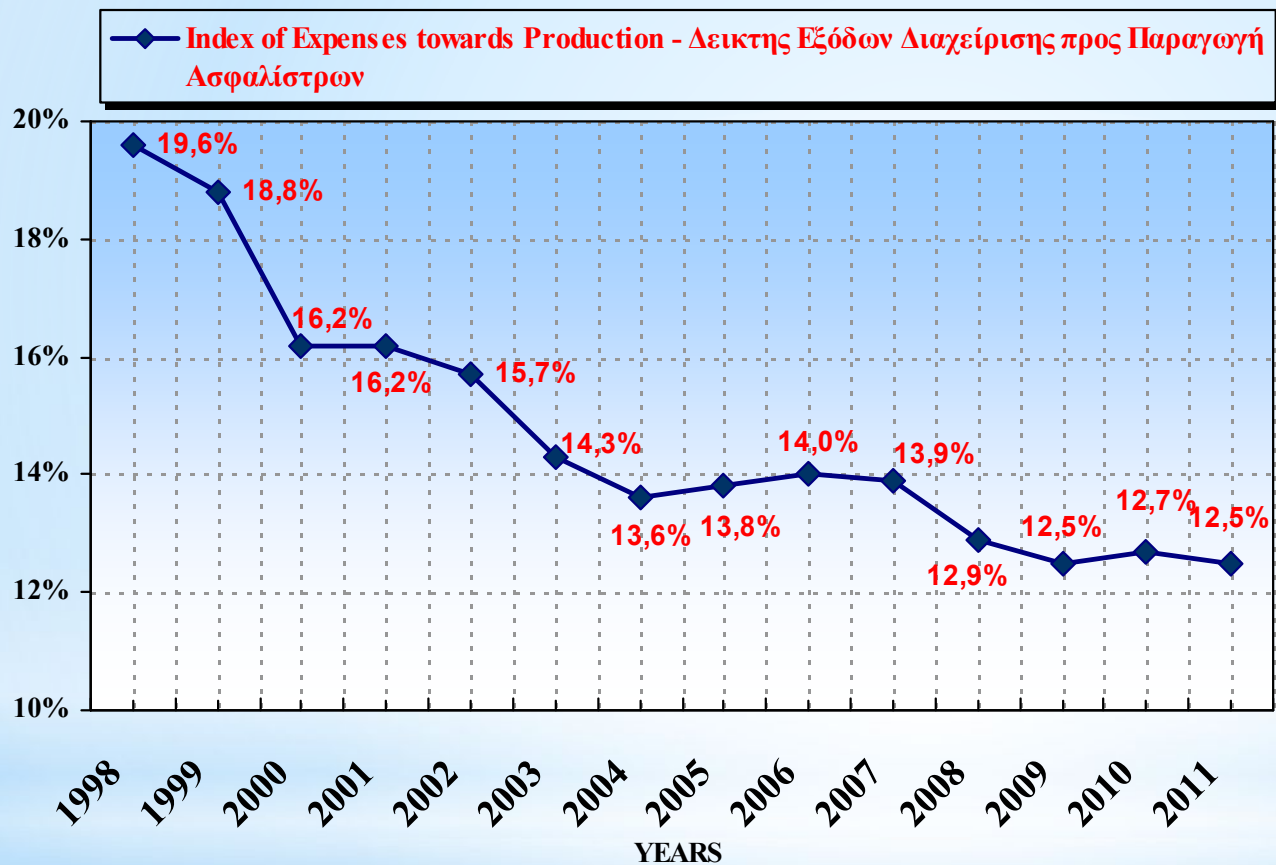
Increase in 11 years' period 2000 – 2011:

Premium Production: 157,6%

General Expenses: 98,8%

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς



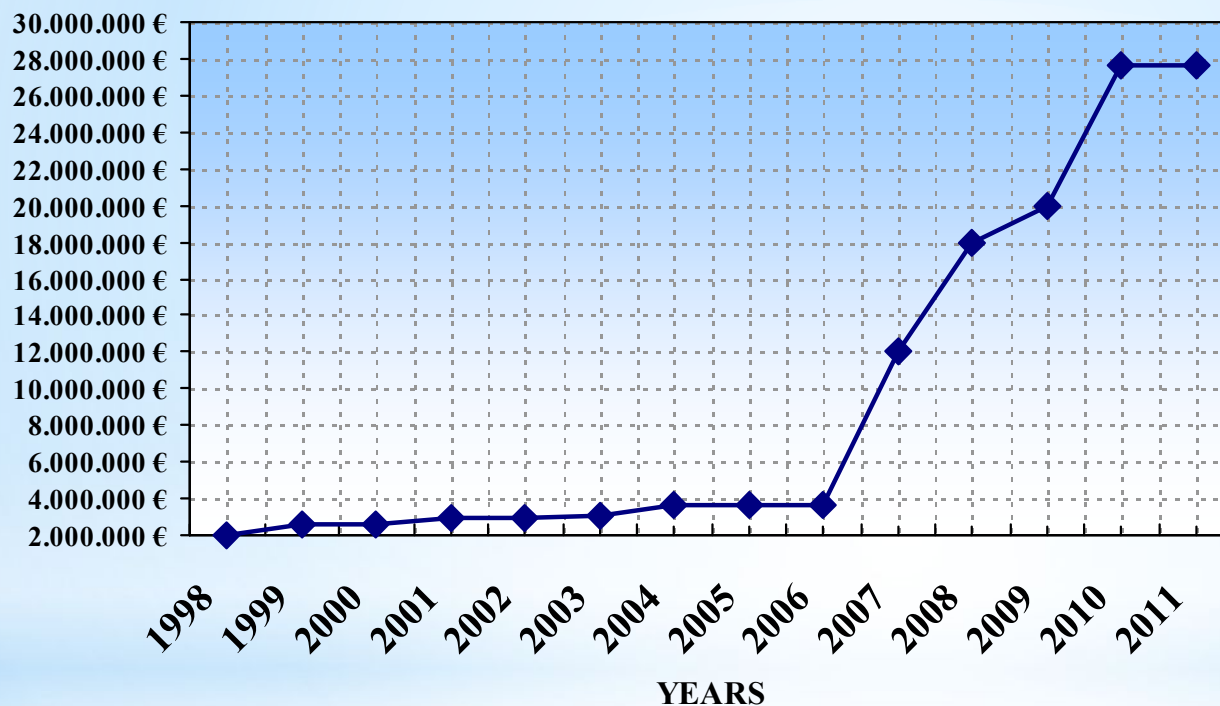
Ποσά σε €
Amounts in €

YEAR	PREMIUM PRODUCTION	GENERAL EXPENSES
1998	16.271.461	3.186.584
1999	19.818.541	3.730.639
2000	26.606.581	4.315.384
2001	30.893.502	4.994.143
2002	31.985.925	5.021.885
2003	36.934.415	5.271.392
2004	43.532.343	5.935.225
2005	43.303.016	5.980.655
2006	42.555.638	5.977.995
2007	47.504.236	6.619.174
2008	52.409.651	6.743.733
2009	61.332.430	7.656.805
2010	68.776.097	8.737.500
2011	68.547.958	8.580.455

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

◆ Share Capital - Μετοχικό Κεφάλαιο



Ποσά σε €
Amounts in €

YEAR	SHARE CAPITAL
1998	2.054.292
1999	2.553.191
2000	2.553.191
2001	3.000.000
2002	3.000.000
2003	3.066.750
2004	3.600.000
2005	3.600.000
2006	3.600.000
2007	12.000.000
2008	18.000.000
2009	20.010.000
2010	27.654.000
2011	27.654.000

Increase in 13 years' period 1998 – 2011:

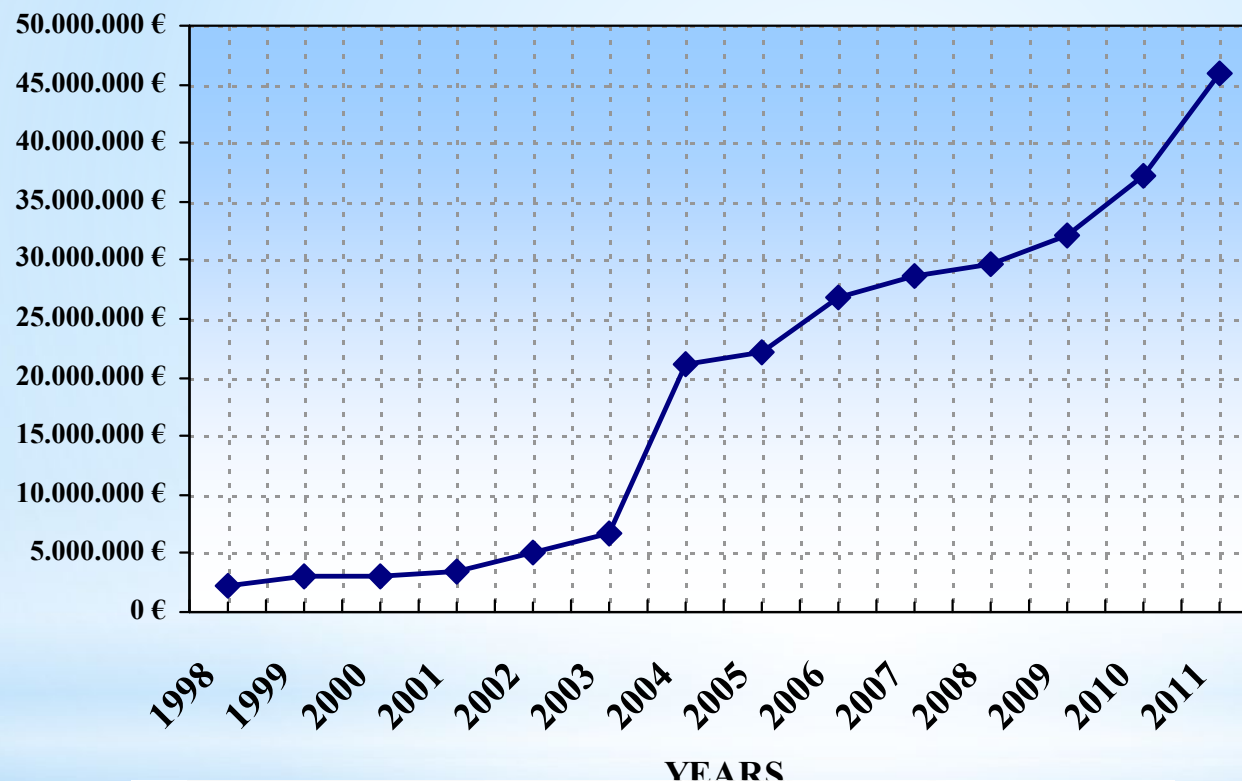
Αύξηση 13 ετών 1998 – 2011:

1.246,2%

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

◆ Own Capitals - Ίδια Κεφάλαια



Ποσά σε €
Amounts in €

YEAR	OWN CAPITALS
1998	2.230.395
1999	3.117.693
2000	3.011.141
2001	3.502.837
2002	5.112.598
2003	6.722.638
2004	21.223.985
2005	22.164.913
2006	26.907.628
2007	28.611.228
2008	29.661.381
2009	32.128.700
2010	37.134.554
2011	45.958.734

Last years' increase 2011 – 2010:
Αύξηση τελευταίου έτους 2011 – 2010:

23,8%

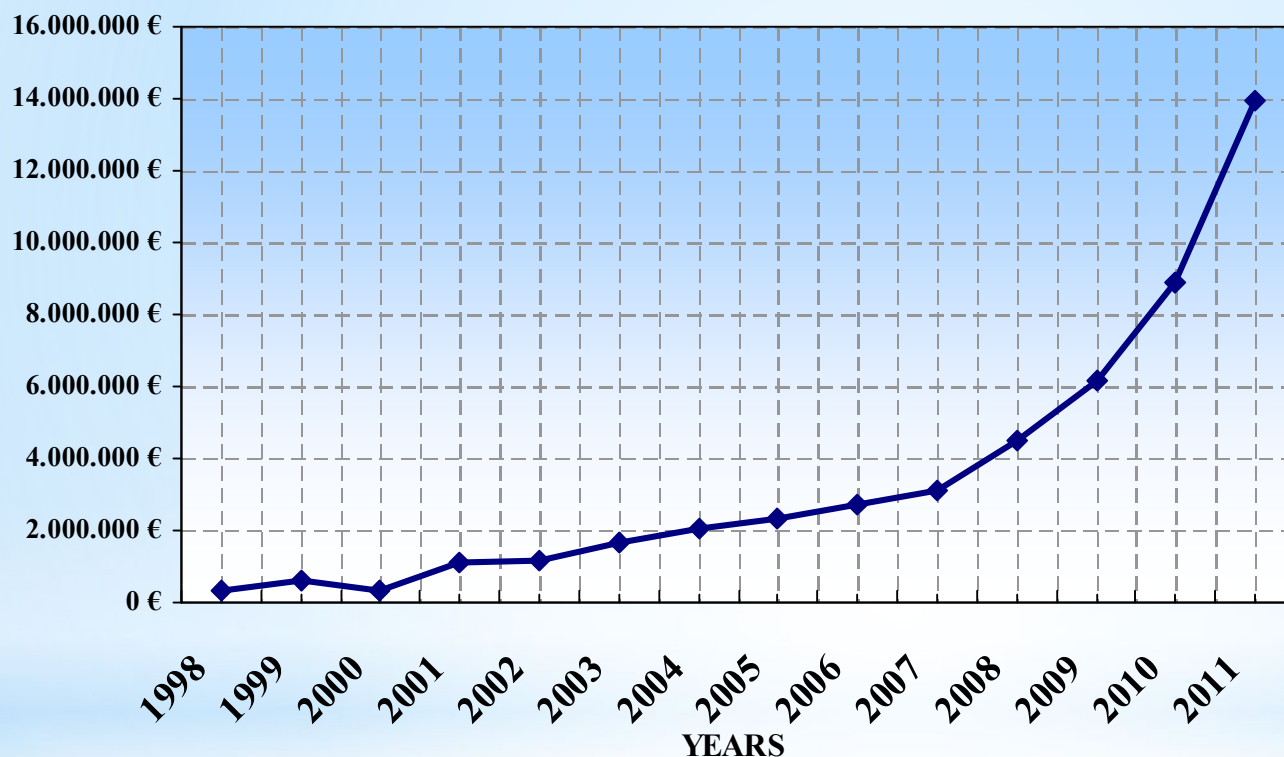
Increase in 13years' period 1998 – 2011:
Αύξηση 13 ετών 1998 – 2011:

1.961%

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

◆ **Net Profits before taxes - Καθαρά Κέρδη προ φόρων**



Ποσά σε €
Amounts in €

YEAR	NET PROFITS Before taxes
1998	334.551
1999	605.759
2000	309.666
2001	1.127.764
2002	1.189.825
2003	1.648.066
2004	2.067.111
2005	2.340.429
2006	2.712.665
2007	3.093.306
2008	4.503.783
2009	6.145.369
2010	8.891.390
2011	13.927.705

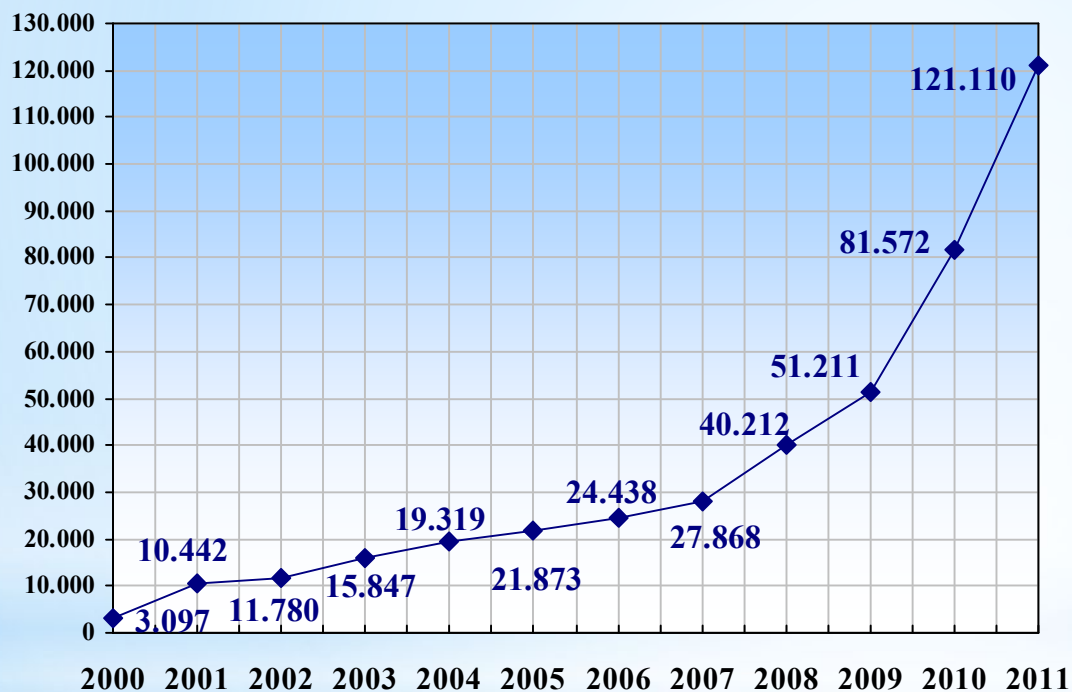
Last years' increase 2011 – 2010:
Αύξηση τελευταίου έτους 2011 – 2010: **56,6%**

Increase in 13 years' period 1998 – 2011:
Αύξηση 13 ετών 1998 – 2011: **4.063%**

ATLANTIC UNION ...in figures

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

◆ **INDEX OF NET PROFIT before taxes PER EMPLOYEE -**
Δείκτης καθαρών κερδών ανά υπάλληλο



Ποσά σε €
 Amounts in €

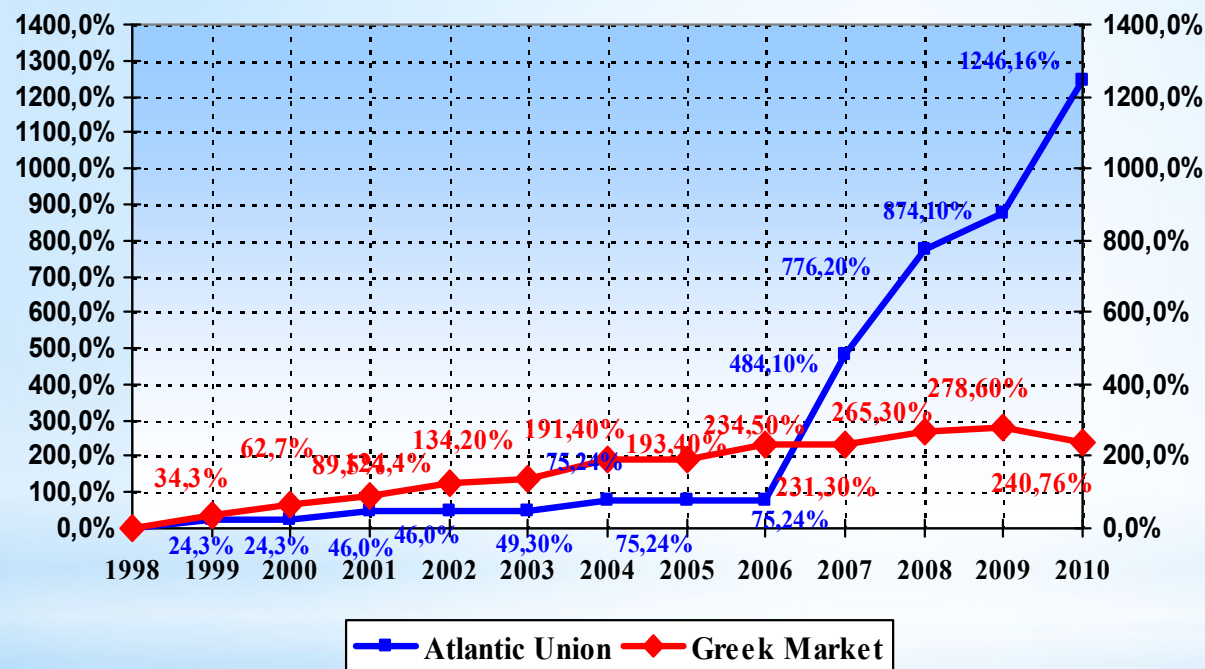
YEAR	NET PROFIT Before taxes	EMPLOYEES	INDEX OF NET PROFIT Before taxes PER EMPLOYEE
	AMOUNTS IN €	IN NUMBERS	
2000	309.666	100	3.097
2001	1.127.764	108	10.442
2002	1.189.825	101	11.780
2003	1.648.065	104	15.847
2004	2.067.111	107	19.319
2005	2.340.429	107	21.873
2006	2.712.665	111	24.438
2007	3.093.306	111	27.868
2008	4.503.783	112	40.212
2009	6.145.369	120	51.211
2010	8.891.390	109	81.572
2011	13.927.705	115	121.110

ATLANTIC UNION...
towards the competition
Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ...
σε σχέση με τον ανταγωνισμό

ATLANTIC UNION ... towards the competition

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ ... σε σχέση με τον ανταγωνισμό

Share Capital - Μετοχικό Κεφάλαιο
Annual change since 1998 - Ετήσια μεταβολή από το 1998



Increase in 12 years' period 1998-2010

ATLANTIC UNION: 1.246,16%

GREEK MARKET: 240,76%

Ποσά σε €
Amounts in €

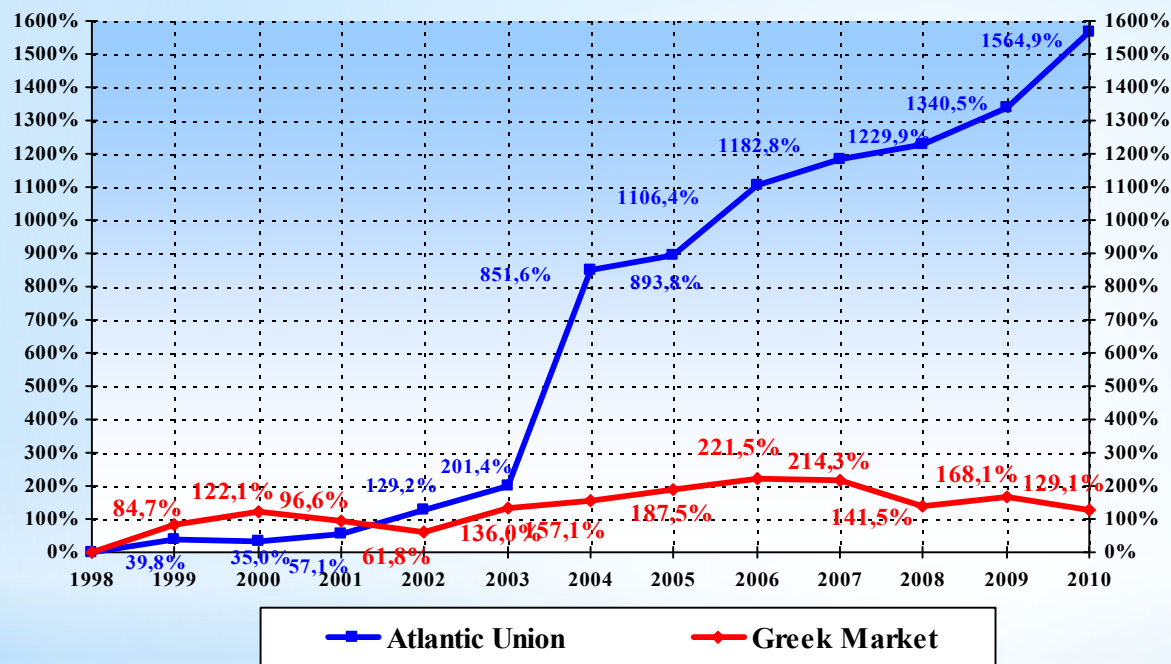
YEAR	ATLANTIC UNION		GREEK MARKET	
	SHARE CAPITAL	Annual Change %	SHARE CAPITAL	Annual Change %
1998	2.054.292		380.254.770	
1999	2.553.191	24,3%	510.851.034	34,3%
2000	2.553.191	---	618.595.325	21,1%
2001	3.000.000	17,5%	720.396.921	16,5%
2002	3.000.000	---	853.303.166	18,4%
2003	3.066.750	2,2%	890.371.000	4,3%
2004	3.600.000	17,4%	1.108.028.000	24,5%
2005	3.600.000	---	1.115.613.852	0,68%
2006	3.600.000	---	1.271.972.100	14,02%
2007	12.000.000	233,3%	1.259.586.820	-0,97%
2008	18.000.000	50,0%	1.389.156.985	10,3%
2009	20.010.000	11,2%	1.439.625.200	3,6%
2010	27.654.000	38,2%	1.295.737.142	-10%
Increase in 12 years' period 1998-2010		1246,2%		240,8%

ATLANTIC UNION ... towards the competition

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ ... σε σχέση με τον ανταγωνισμό

Own Capitals - Ίδια Κεφάλαια

Annual change since 1998 - Ετήσια μεταβολή από το 1998



Ποσά σε €
Amounts in €

YEAR	ATLANTIC UNION		GREEK MARKET	
	OWN CAPITALS	Annual Change %	OWN CAPITALS	Annual Change %
1998	2.230.395		651.728.957	
1999	3.117.693	39,8%	1.203.510.581	84,7%
2000	3.011.141	-3,4%	1.447.618.421	20,3%
2001	3.502.837	16,3%	1.281.251.099	-11,5%
2002	5.112.598	46,0%	1.054.744.275	-17,7%
2003	6.722.638	31,5%	1.538.396.000	45,9%
2004	21.223.985	215,7%	1.675.638.000	8,9%
2005	22.164.913	4,4%	1.873.662.386	11,8%
2006	26.907.628	21,4%	2.095.395.086	11,83%
2007	28.611.228	6,33%	2.048.360.468	-2,24%
2008	29.661.380	3,67%	1.573.698.116	-23,2%
2009	32.128.700	8,32%	1.747.222.499	11,0%
2010	37.134.554	15,58%	1.493.052.239	-14,55%
Increase in 12 years' period 1998-2010		1.564,93%		129,1%

Increase in 12 years' period 1998-2010

ATLANTIC UNION: 1.564,9%

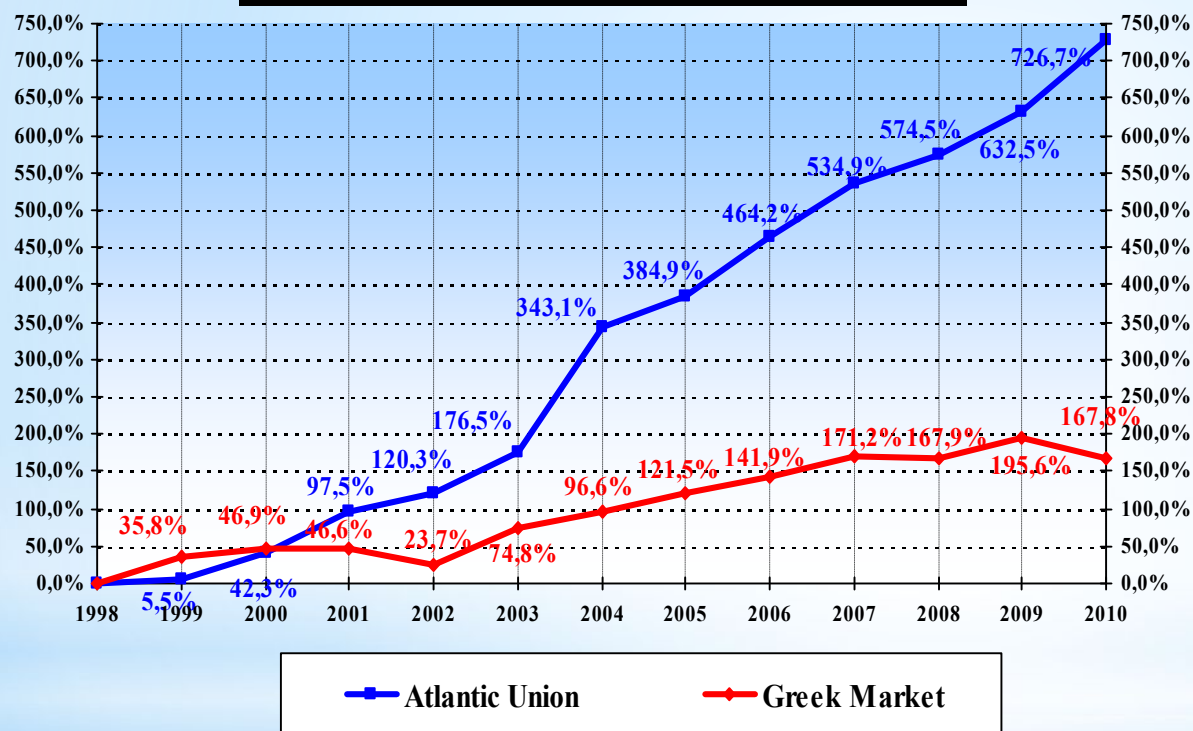
GREEK MARKET: 129,1%

ATLANTIC UNION ... towards the competition

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ ... σε σχέση με τον ανταγωνισμό

Investments - Επενδύσεις

Annual change since 1998 - Ετήσια μεταβολή από το 1998



Increase in 12 years' period 1998-2010

ATLANTIC UNION: 726,73%

GREEK MARKET: 167,83%

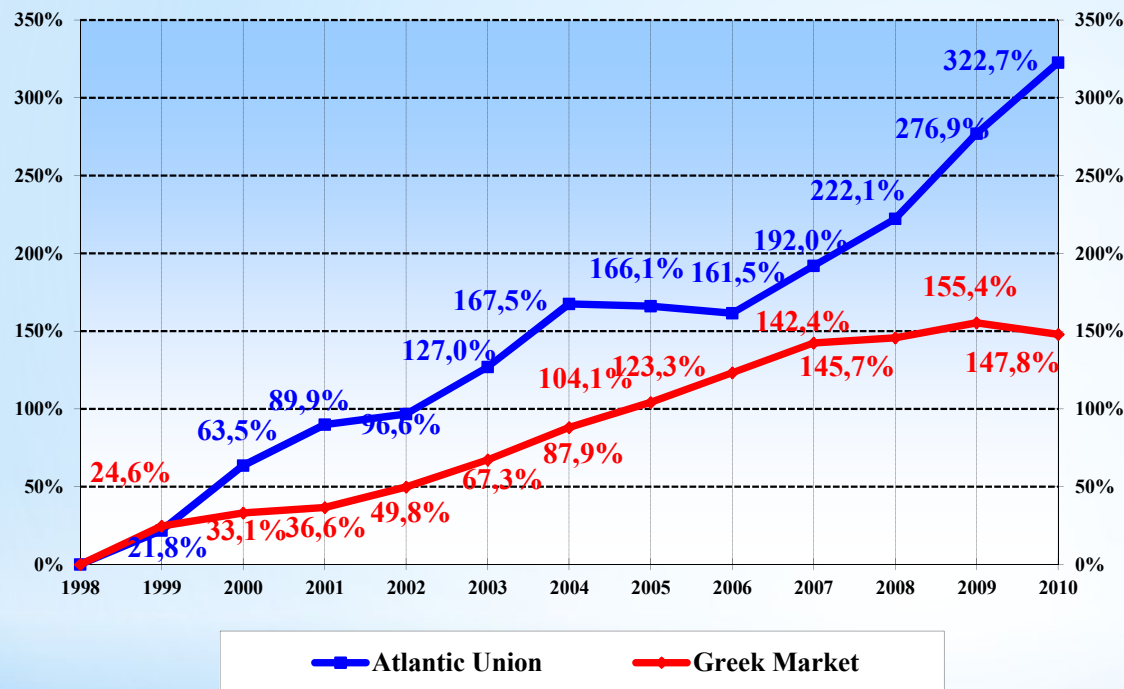
Ποσά σε €
Amounts in €

YEAR	ATLANTIC UNION		GREEK MARKET	
	INVESTMENTS	Annual Change %	INVESTMENTS	Annual Change %
1998	13.208.600		3.438.240.795	
1999	13.752.692	4,1%	4.574.235.060	33,0%
2000	18.089.444	31,5%	4.954.901.681	8,3%
2001	24.733.775	36,7%	4.947.313.223	-0,2%
2002	28.425.947	14,9%	4.995.011.428	1,0%
2003	36.519.305	28,5%	6.011.495.000	20,3%
2004	58.521.306	60,3%	6.760.275.000	12,5%
2005	64.046.880	9,4%	7.614.462.992	12,6%
2006	75.523.750	17,9%	8.316.905.865	9,2%
2007	83.867.547	11,0%	9.325.397.611	12,1%
2008	89.087.904	6,22%	9.212.370.773	-1,21%
2009	96.750.097	8,60%	10.161.656.628	10,30%
2010	109.199.116	12,87%	9.208.632.226	-9,38%
Increase in 12 years' period 1998-2010		726,73%		167,83%

ATLANTIC UNION ... towards the competition

Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ ... σε σχέση με τον ανταγωνισμό

Premium Production- Παραγωγή Ασφαλιστρών
Annual change since 1998 – Ετήσια μεταβολή από το 1998



Ποσά σε €
Amounts in €

YEAR	ATLANTIC UNION		GREEK MARKET	
	PREMIUM PRODUCTION	Annual Change %	PREMIUM PRODUCTION	Annual Change %
1998	16.271.461		1.933.382.245	
1999	19.818.541	21,8%	2.409.097.573	24,6%
2000	26.606.581	34,2%	2.572.560.528	6,8%
2001	30.893.502	16,1%	2.641.819.516	2,7%
2002	31.985.925	3,5%	2.895.251.962	9,6%
2003	36.934.415	15,5%	3.234.683.000	11,7%
2004	43.532.343	17,9%	3.632.549.000	12,3%
2005	43.303.638	-0,5%	3.946.170.000	8,7%
2006	42.555.638	-1,73%	4.316.629.352	9,39%
2007	47.504.236	11,63%	4.685.483.635	8,54%
2008	52.409.651	10,33%	4.750.614.901	1,39%
2009	61.332.430	17,0%	4.936.877.953	3,92%
2010	68.776.097	12,14%	4.790.786.026	-2,96%
Increase in 12 years' period 1998-2010		322,7%		147,8%

Increase in 12 years' period 1998-2010

ATLANTIC UNION: 322,7%

GREEK MARKET: 147,8%

ATLANTIC UNION ...in figures

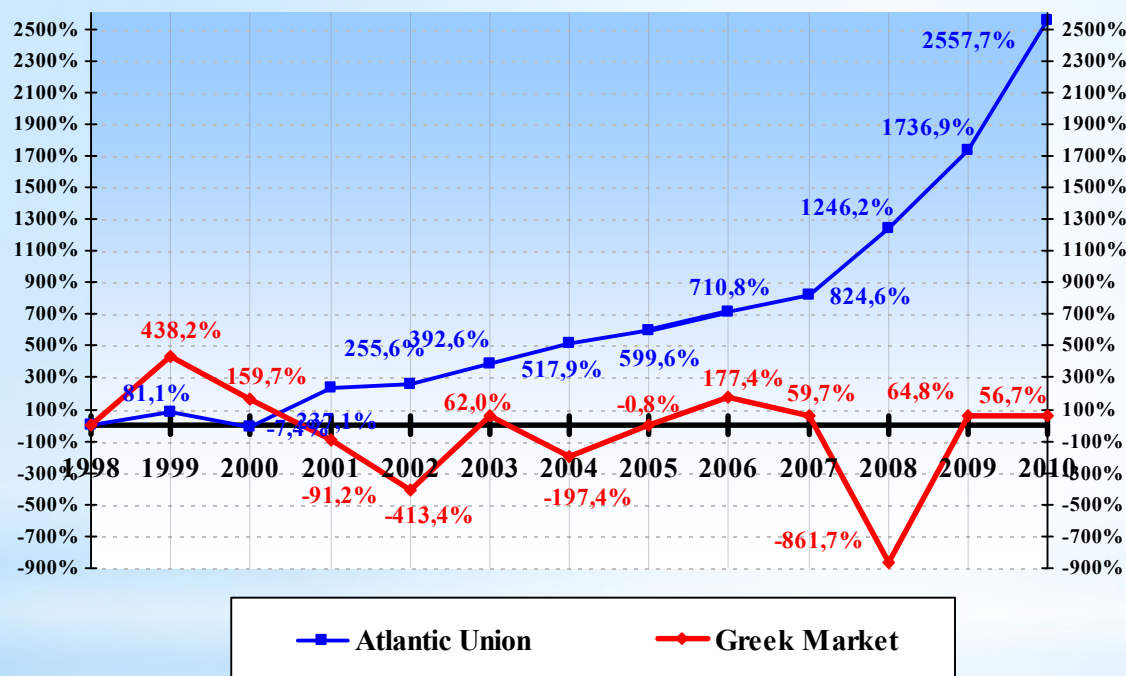
Η ΑΤΛΑΝΤΙΚΗ ΕΝΩΣΗ... σε αριθμούς

Atlantic Union towards the Competition

Η Ατλαντική Ένωση σε σχέση με τον ανταγωνισμό

Καθαρά Κέρδη προ φόρων - Net Profits before taxes

Ετήσια Μεταβολή από το 1998 - Annual change since 1998



Ποσά σε €
Amounts in €

YEAR	ATLANTIC UNION		GREEK MARKET	
	NET PROFITS	Ετήσια Μεταβολή %	NET PROFITS	Annual Change %
1998	334.551		64.552.540	
1999	605.759	81,1%	347.447.712	438,2%
2000	309.666	-48,9%	167.622.826	-51,8%
2001	1.127.764	264,2%	5.712.047	-96,6%
2002	1.189.825	5,5%	-202.300.000	-3.641,7%
2003	1.648.066	38,5%	104.544.000	151,7%
2004	2.067.111	25,4%	-62.869.260	-160,1%
2005	2.340.429	13,2%	124.334.672	297,8%
2006	2.712.665	15,9%	179.065.996	44,0%
2007	3.093.306	14,0%	103.091.734	59,7%
2008	4.503.783	45,60%	-491.673.766	-576,93%
2009	6.145.369	36,4%	106.378.415	121,65%
2010	8.891.390	44,7%	101.147.792	-4,92%
Increase in 12years' period 1998-2010		2557,7%		56,7%

Increase in 12 years' period: 1998-2010

ATLANTIC UNION: 2557,7%

GREEK MARKET: 56,7%



HEALTHY ECONOMIC GROUNDS

ATLANTIC UNION INDEX OF SOLVENCY I MARGIN 2011

ΔΕΙΚΤΗΣ ΠΕΡΙΘΩΡΙΟΥ ΦΕΡΕΓΓΥΟΤΗΤΑΣ (SOLVENCY I) ΕΤΟΥΣ 2011

**Solvency I Margin
Disposed by Atlantic Union**

47.192.517

**Solvency I Margin
Demandable by the Law**

16.947.208

**%
Percentage of Solvency I Margin**

278,47%